

PURE CYCLE CORPORATION INDEX TO MAY 31, 1999 FORM 10-QSB

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"SAFE HARBOR" STATEMENT UNDER THE UNITED STATES PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995


#### Abstract

Statements that are not historical facts contained in this Quarterly Report on Form 10-QSB are forward looking statements that involve risk and uncertainties that could cause actual results to differ from projected results. Factors that could cause actual results to differ materially include, among others: general economic conditions, the market price of water, changes in applicable statutory and regulatory requirements, changes in technology, uncertainties in the estimation of water available under decrees and timing of development, the strength and financial resources of the Company's competitors, the Company's ability to find and retain skilled personnel, climatic conditions, labor relations, availability and cost of material and equipment, delays in the anticipated permit and start-up dates, environmental risks, and the results of financing efforts.


## PURE CYCLE CORPORATION <br> CONSOLIDATED BALANCE SHEETS

| ASSETS |  | $\begin{gathered} \text { May } 31 \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { August } 31 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | (unaudited) |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents |  | 236,785 |  | \$ 423,027 |
| Marketable securities |  | 3,429 |  | 3,429 |
| Prepaid expenses and other current assets |  | 7,830 |  | 7,830 |
| Total current assets |  | 248,044 |  | 434,286 |
| Investment in water projects: |  |  |  |  |
| Rangeview water rights |  | 13,147,106 |  | 12,995,881 |
| Paradise water rights |  | 5,482,303 |  | 5,470,606 |
| Rangeview Water System |  | 129,081 |  | 114,088 |
| Total investment in water projects |  | 18,758,490 |  | 18,580,575 |
| Note receivable, including accrued interest |  | 326,897 |  | 298,269 |
| Equipment, at cost, net of accumulated depreciation of $\$ 17,238$ and \$16,095, respectively |  |  |  |  |
| Other assets |  | 22,596 |  | 22,596 |
|  | \$ | 19,356,027 | \$ | 19,336,869 |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Current liabilities: |  |  |
| :---: | :---: | :---: |
| Accounts payable | 36,468 | 4,049 |
| Construction deposits (Note 2) | 104,496 | -- |
| Accrued liabilities | -- | 45,809 |
| Total current liabilities | 140,964 | 49,858 |
| Long-term debt - related parties, |  |  |
| Other non-current liabilities | 126,338 | 120,983 |
| Participating interests in Rangeview water rights | 11,090,630 | 11,090,630 |
| Stockholders' equity: |  |  |
| Preferred stock, par value $\$ .001$ per share; authorized - 25,000,000 shares: |  |  |
| Series A - 1,600,000 shares issued and outstanding | 1,600 | 1,600 |
| Series B - 432,513 shares issued and outstanding | 433 | 433 |
| Series C - 3,200,000 shares issued and outstanding | 3,200 | 3,200 |
| Series C-1 - 500,000 shares issued and outstanding | 500 | - - |
| Common stock, par value $1 / 3$ of $\$ .01$ per share; authorized - 135,000,000 shares; |  |  |
| 78,439,763 shares issued and outstanding | 261,584 | 261,584 |


| Additional paid-in capital |  | 24,216,244 |  | 24,126,744 |
| :---: | :---: | :---: | :---: | :---: |
| Accumulated deficit |  | $(20,422,583)$ |  | $(20,105,144)$ |
| Total stockholders' equity |  | 4,060,978 |  | 4,288,417 |
|  | \$ | 19,356,027 | \$ | 19,336,869 |

[FN]
See Accompanying Notes to the Consolidated Financial Statements

PURE CYCLE CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)


* less than $\$ .01$ per share
[FN]
See Accompanying Notes to the Consolidated Financial Statements
PURE CYCLE CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)
Nine Months Ended
May 31, $1999 \quad$ May 31, 1998

Water service revenue

| Water usage fees | \$ | 21,319 | \$ | 19,163 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 21,319 |  | 19,163 |
| Expenses |  |  |  |  |
| Water service operating expense |  | ( 3,600) |  | ( 2,000) |
| General, administrative and marketing |  | (211, 777) |  | $(267,658)$ |
| Interest |  |  |  |  |
| Related party |  | $(150,136)$ |  | $(150,136)$ |
| Other |  | $(5,355)$ |  | $(5,355)$ |
|  |  | $(349,549)$ |  | (425,149) |
| Interest income |  | 31,710 |  | 24,559 |
| Net Loss |  | $(317,839)$ |  | ( 381,427 ) |
| Loss per common share |  | --* |  | --* |

* less than $\$ .01$ per share
[FN]
See Accompanying Notes to the Consolidated Financial Statements


NOTE 1 - ACCOUNTING PRINCIPLES

The consolidated balance sheet as of May 31, 1999, the consolidated statements of operations for the three months and nine months ended May 31, 1999 and May 31, 1998 and the consolidated statements of cash flows for the nine months ended May 31, 1999 and May 31, 1998, have been prepared by the Company, without an audit. In the opinion of management, all adjustments, consisting only of normal recurring adjustments necessary to present fairly the financial position, results of operations and cash flows at May 31, 1999 and for all periods presented have been made.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. It is suggested that these consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Company's 1998 Annual Report on Form 10KSB. The results of operations for interim periods presented are not necessarily indicative of the operating results for the full year.

NOTE 2 - CONSTRUCTION DEPOSITS AND SERVICE AGREEMENT
In August 1998, the Company entered into an agreement to provide water and wastewater service to a 400 acre development
which will include the construction of a 500-bed Academic Model Juvenile Facility ("Model Facility"). The Model Facility purchased 201 equivalent residential water taps at $\$ 8,165$ per tap (or $\$ 1,641,165$ ), and 156 equivalent residential wastewater taps at $\$ 4,000$ per tap (or $\$ 624,000$, collectively $\$ 2,265,165$ ). Pursuant to its Service Agreements, the Company will receive $\$ 1,372,014$ from the water tap revenue, and $\$ 624,000$ from the sewer tap revenues for a combined total of $\$ 1,996,014$ over the construction period estimated to be approximately 18 months. The Company will design, construct, operate and maintain the water and wastewater system to deliver water and sewer service to the Model Facility. Revenues from the agreement are anticipated to be sufficient to cover construction costs for the water and wastewater systems. During the nine months ended May 31, 1999, the Company received construction deposits of $\$ 459,800$ to construct a water and wastewater system to service the Model Facility. Costs incurred on behalf of the model facility during the nine months ending May 31, 1999 applied to these deposits totaled approximately $\$ 355,000$.

NOTE 3 - STOCKHOLDERS' EQUITY
In August 1998, the Company entered into a Plan of Recapitalization and a Stock Purchase Agreement whereby the Company issued $3,200,000$ shares of Series C Convertible Preferred Stock to the Company's President, Mr. Thomas Clark, in exchange for 3,200,000 shares of common stock owned by Mr. Clark. The Series C Convertible Preferred Stock converts into an equivalent number of shares of Common stock at the election of Mr. Clark provided the Company has authorized and unissued shares of Common Stock available. The Company sold $3,200,000$ shares of the Company's Common Stock at $\$ .125$ per share to four accredited investors who have previously invested in the Company. Proceeds to the Company were $\$ 400,000$.

In January 1999, the Company entered into a Plan of Recapitalization and a Stock Purchase Agreement whereby the Company issued 500,000 shares of Series C-1 Convertible Preferred Stock to the Company's President, Mr. Thomas Clark, in exchange for 500,000 shares of common stock owned by Mr. Clark. The Series C-1 Convertible Preferred Stock converts into an equivalent number of shares of Common stock at the election of Mr. Clark provided the Company has authorized and unissued shares of Common Stock available. The Company sold 500,000 shares of the Company's Common Stock at $\$ .18$ per share to an accredited investor. Proceeds to the Company were $\$ 90,000$.

In December of 1997, the Company agreed to adjust the exercise price of its outstanding options and warrants totaling approximately $48,672,000$ shares held by certain directors, officers, and investors of the Company from $\$ .25$ per share to $\$ .18$ per share. The options and warrant repricing was based on the market closing price on December 2, 1997 of $\$ .18$ per share. The Company has recognized a non-cash compensation expense of $\$ 51,000$ which reflects the change in value of the options and warrants based on the price of the Company's outstanding shares at the date of repricing. The options and warrants expire during 2002.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Results of Operations
General and administrative and marketing expenses for the three and nine months ended May 31, 1999 were approximately $\$ 22,000$ and $\$ 54,000$ lower than for the period ended May 31, 1998 respectively, primarily because of a reduction in payroll expense. Interest expense remained the same for the three and nine months ended May 31, 1999 compared to the period ended May 31, 1998. Net loss for the three and nine months ended May 31, 1999 decreased approximately $\$ 30,000$ and $\$ 62,000$ compared to the nine month ended May 31, 1998 respectively, primarily because of a reduction in payroll expense during the nine months ended May 31, 1999.

During the three and nine months ended May 31, 1999, the Company generated water service revenues of $\$ 11,683$ and $\$ 21,319$ compared to $\$ 5,419$ and $\$ 16,163$ for the period ended May 31, 1998 respectively, and incurred approximately $\$ 1,200$ and $\$ 3,600$ in operating costs compared to $\$ 1,000$ and $\$ 2,000$ for the period ended May 31, 1998 respectively, associated with the water service revenues The water service revenues were generated from
the sale of water to customers within the Company's Service Area.

Liquidity and Capital Resources
At May 31, 1999, current assets exceed current liabilities by $\$ 107,080$ and, the Company had cash and cash equivalents of $\$ 236,785$.

The Company is aggressively pursuing the sale and development of its water rights. The Company cannot provide any assurances that it will be able to sell its water rights. In the event a sale of the Company's water rights is not forthcoming and the Company is not able to generate revenues from the sale or development of its technology, the Company may sell additional portions of the Company's profit interest pursuant to the WCA, incur short or long-term debt obligations or seek to sell additional shares of Common Stock, Preferred Stock or stock purchase warrants as deemed necessary by the Company to generate operating capital.

Development of any of the water rights that the Company has, or is seeking to acquire, will require substantial capital investment by the Company. Any such additional capital for the development of the water rights is anticipated to be financed through the sale of water taps and water delivery charges to a city or municipality. A water tap charge refers to a charge imposed by a municipality to permit a water user to access a water delivery system (i.e. a single-family home's tap into the municipal water system), and a water delivery charge refers to a water user's monthly water bill generally based on a per 1,000 gallons of water consumed.

Year 2000
The Company has completed its assessment of year 2000 issues on its computer systems and applications and developed a remediation plan. Conversion activities are in process and the Company expects conversion and testing to be completed by the end of the fiscal year ended August 31, 1999. The Company expects completion of the project to cost less than $\$ 16,000$. The Company believes its non-information technology systems either will not have year 2000 issues or are not material to the Company's operations. While the company does not believe it has any material year 2000 problem, the failure to correct a material problem or the impact of a year 2000 problem on customers and third-party suppliers could result in an interruption in, or failure of normal business activities or operations. Such failures could materially and adversely affect the company's results of operations, liquidity and financial condition.

PURE CYCLE CORPORATION SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PURE CYCLE CORPORATION
Date:

July 14, 1999

> /S/ Thomas P. Clark
> ---------------------------
> Thomas P. Clark, President

Date:
July 14, 1999

> /S/ Mark W. Harding

Mark W. Harding, Chief Financial Officer
<ARTICLE>

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THIS DOCUMENT CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED
FROM THE COMPANY'S 10-QSB DATED MAY 31, 1999 AND IS QUALIFIED IN
ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.
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